

# TowerJazz Achieves \$500M annual run-rate at Record Quarterly EBITDA of \$42 million on \$125.7M Record Revenue

# 2.1X Revenue Growth Year-over-Year

**MIGDAL HAEMEK, Israel – August 10, 2010** – TowerJazz, the global specialty foundry leader, today announced financial results for the quarter ended June 30, 2010.

# **Second Quarter Highlights**

- Record revenue of \$125.7 million, more than double that of last year; revenue run rate for the year surpassed \$500 million;
- Achieved strong growth in operating profit; increased non-GAAP operating profit to \$42 million with operating margins of 33 percent, with a GAAP operating profit of \$4 million
- Guiding for continued revenue growth in Q3 2010, expecting \$132-137 million in revenues, with mid range guidance representing 69 percent and 7 percent growth as compared to Q3 2009 and Q2 2010, respectively;
- Record EBITDA of \$42 million, as compared to \$35 million in Q1 2010 and substantially better than Q2 2009;
- Another record quarter of design wins at above 120, 50% higher than Q2 2009;
- Company made significant steps in improving balance sheet by reducing debt due before 2011-end by \$120 million whilst increasing cash-balance to \$85 million and shareholders' equity to \$69M

## **CEO and Chairman Perspectives**

Russell Ellwanger, Chief Executive Officer, commented: "2010 began strongly for TowerJazz and our momentum continues to grow. To our best visibility, we foresee continued best ever revenue and EBIDTA throughout this year and into 2011. We have now surpassed a revenue run rate that would achieve \$500 annual revenue, which we consider as a major milestone achievement. This quarter was by far the best in TowerJazz' history, nicely surpassing the combined, best single pro-forma revenue quarters ever achieved by either Tower or Jazz, and as a result of our value add product platforms, service offerings and operational efficiencies the EBIDTA is about 2X of the previously mentioned best pro-forma quarters. Our bullish optimism for the future is based upon accelerated design-win momentum, which have been realized within a large group of diversified, global customers, many of which being market share and technology platform leaders for their respective markets. We have also taken significant strides to increase our manufacturing capacity so we can service more business, and as we move into the second half of the year, these efforts will bear fruit."

Ellwanger further added, "Concurrently, we are taking advantage of our strong business trajectory and cash generation to improve our balance sheet and restructure our debt repayment and credit line terms. The agreements signed this past couple of months with our bondholders and lending banks demonstrate the confidence the financial community has in our company and its long-term strategy."

Amir Elstein, Chairman of the Board of Directors of TowerJazz, stated: "I am pleased with the continued excellent execution of TowerJazz. The present quarter record revenue and record EBITDA is important as is our solid growth forecast for the next quarters. What I find remarkable is the continued record growth in design wins which promises a long term best in class performance."

### **2010 Second Quarter Results Summary**

The Company reported record revenue of \$125.7 million, with a gross profit of \$22 million, an operating profit of \$4 million and a record EBITDA of \$42 million.

Second quarter 2010 revenue represented a 107 percent increase over second quarter 2009 revenue of \$60.6 million and a sequential 10 percent increase over first quarter 2010 revenue of \$113.8 million.

Gross profit for the second quarter 2010 was \$57 million on a non-GAAP basis, representing a year over year growth of 263 percent and sequential growth of 15 percent. This represents a gross margin of 45 percent, compared with gross margin of 26 percent in the second quarter of last year and gross margin of 43 percent in the prior quarter. On a GAAP basis, the Company reported a gross profit of \$22 million.

Operating profit in the second quarter of 2010 was \$42 million on a non-GAAP basis, substantially higher than \$4 million reported in the second quarter of 2009 and 18 percent higher than the \$35 million achieved in the prior quarter.

TowerJazz achieved an operating profit on a GAAP basis of \$4 million. This is compared to a GAAP operating loss of \$24 million in the second quarter of 2009 and compared to \$0.2 million GAAP operating profit in the prior quarter.

Net profit in the second quarter of 2010 was \$36 million on a non-GAAP basis, or \$0.15 earnings per share, which is substantially better than the non-GAAP net profit of \$5 million or \$0.03 per share reported in the second quarter of 2009.

Calculated in accordance with GAAP, second quarter 2010 net loss was \$9 million or \$0.04 per share as compared to \$31 million or loss of \$0.19 per share for the second quarter of 2009 and \$36 million or \$0.18 per share in the previous quarter.

EBITDA for the second quarter of 2010 was \$42 million, an all-time record, and up substantially from \$4 million reported in the second quarter of 2009 and \$35 million in the prior quarter.

The Company's cash balance, as of June 30, 2010 was \$85 million, as compared to \$38 million as of June 30, 2009 and \$83 million as of March 31, 2010.

#### **Financial Guidance**

TowerJazz forecasts revenue in the third quarter of 2010 to range between \$132 and \$137 million, with a mid range guidance representing a sequential revenue growth of 7 percent and year-over-year growth in revenues of 69 percent.

# **Conference Call and Web Cast Announcement**

TowerJazz will host a conference call to discuss second quarter 2010 results today, August 10, 2010, at 10:00 a.m. Eastern Time (EST) / 5:00 p.m. Israel time.

To participate, please call:

1-888-668-9141 (U.S. toll-free number) or +972-3-918-0609 (international) and mention ID code: TOWER-JAZZ

Callers in Israel are invited to call locally by dialing 03-918-0609.

The conference call will also be Web cast live at <a href="www.earnings.com">www.towerjazz.com</a> and will be available thereafter on both Web sites for replay for a period 90 days, starting a few hours following the call.

As previously announced, beginning with the fourth quarter of 2007, the Company has been presenting its financial statements in accordance with U.S. GAAP.

As applied in this release, the term Earnings Before Interest Tax Depreciation and Amortization (EBITDA) consists of loss, according to U.S. GAAP, excluding interest and financing expenses (net), tax, depreciation and amortization and stock based compensation expenses. EBITDA is not a required GAAP financial measure and may not be comparable to a similarly titled measure employed by other companies. EBITDA should not be considered in isolation or as a substitute for operating income, net income or loss, cash flows provided by operating, investing and financing activities, or other income or cash flow statement data prepared in accordance with GAAP.

This release, including the financial tables below, presents other financial information that may be considered "non-GAAP financial measures" under Regulation G and related reporting requirements promulgated by the Securities and Exchange Commission as they apply to our company. These non-GAAP financial measures exclude (1) depreciation and amortization, (2) compensation expenses in respect of options granted to directors, officers and employees and (3) finance expenses, net other than interest paid, such that non-GAAP financial expenses, net include only interest paid during the reported period. Non-GAAP financial measures should be evaluated in conjunction with, and are not a substitute for, GAAP financial measures. The tables also present the GAAP financial measures, which are most comparable to the non-GAAP financial measures as well as reconciliation between the non-GAAP financial measures and the most comparable GAAP financial measures. The non-GAAP financial information presented herein should not be considered in isolation from or as a substitute for operating income, net income or loss, cash flows provided by operating, investing and financing activities, per share data or other income or cash flow statement data prepared in accordance with GAAP and is not necessarily consistent to the non-GAAP data presented in previous filings.

#### **About TowerJazz**

Tower Semiconductor Ltd. (NASDAQ: <u>TSEM</u>, TASE: TSEM), the global specialty foundry leader and its fully owned U.S. subsidiary Jazz Semiconductor, operate collectively under the brand name TowerJazz, manufacturing integrated circuits with geometries ranging from 1.0 to 0.13-micron. TowerJazz provides industry leading design enablement tools to allow complex designs to be achieved quickly and more accurately and offers a broad range of customizable process technologies including SiGe, BiCMOS, Mixed-Signal and RFCMOS, CMOS Image Sensor, Power Management (BCD), and Non-Volatile Memory (NVM) as well as MEMS capabilities. To provide world-class customer service, TowerJazz maintains two manufacturing facilities in Israel and one in the U.S. with additional capacity available in China through manufacturing partnerships. For more information, please visit <u>www.towerjazz.com</u>.

#### **Forward Looking Statements**

This press release includes forward-looking statements, which are subject to risks and uncertainties. Actual results may vary from those projected or implied by such forward-looking statements and you should not place any undue reliance on such forward-looking statements. Potential risks and uncertainties include, without limitation, risks and uncertainties associated with: (i) maintaining existing customers and attracting additional customers, (ii) cancellation of orders, (iii) failure to receive orders currently expected, (iv) the cyclical nature of the semiconductor industry and the resulting periodic overcapacity, fluctuations in operating results and future average selling price erosion, (v) the large amount of debt and liabilities and having sufficient funds to satisfy our debt obligations and other liabilities on a timely basis or succeed in restructuring the debt, (vi) operating our facilities at high utilization rates which is critical in order to defray the high level of fixed costs associated with operating a foundry and reduce our losses, (viii) our ability to satisfy the covenants stipulated in our agreements with our lenders, banks and bond holders, (viii) our ability to capitalize on potential increases in demand for foundry services, (ix) having customer demand that will exceed our manufacturing capacity, (x) meeting the conditions to receive Israeli government grants and tax benefits approved for

Fab2 and obtaining the approval of the Israeli Investment Center for an expansion program, (xi) our ability to accurately forecast financial performance, which is affected by limited order backlog and lengthy sales cycles, (xii) the purchase of equipment to increase capacity, the completion of the equipment installation, technology transfer and raising the funds therefor, (xiii) our dependence on a relatively small number of products for a significant portion of our revenue, (xiv) a substantial portion of our revenues being accounted for by a small number of customers, (xv) the concentration of our business in the semiconductor industry, (xvi) product returns, (xvii) our ability to maintain and develop our technology processes and services to keep pace with new technology, evolving standards, changing customer and end-user requirements, new product introductions and short product life cycles, (xviii) competing effectively, (xix) achieving acceptable device yields, product performance and delivery times, (xx) possible production or yield problems in our wafer fabrication facilities, (xxi) our ability to manufacture products on a timely basis, (xxii) our dependence on intellectual property rights of others, our ability to operate our business without infringing others' intellectual property rights and our ability to enforce our intellectual property against infringement, (xxiii) our ability to fulfill our obligations and meet performance milestones under our agreements, including successful execution of our agreement with an Asian entity signed in 2009, (xxiv) retention of key employees and recruitment and retention of skilled qualified personnel, (xxv) exposure to inflation, currency exchange and interest rate fluctuations and risks associated with doing business internationally and in Israel, and (xxvi) business interruption due to fire, the security situation in Israel and other events beyond our control.

A more complete discussion of risks and uncertainties that may affect the accuracy of forward-looking statements included in this press release or which may otherwise affect our business is included under the heading "Risk Factors" in Tower's most recent filings on Forms 20-F, F-3, F-4, S-8 and 6-K, as were filed with the Securities and Exchange Commission (the "SEC") and the Israel Securities Authority and Jazz's most recent filings on Forms 10-K and 10-Q, as were filed with the SEC. Future results may differ materially from those previously reported. The Company does not intend to update, and expressly disclaims any obligation to update, the information contained in this release.

#### **Contacts**

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# TOWER SEMICONDUCTOR LTD. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(dollars in thousands)

ASSETS	_	June 30, 2010 unaudited	_	March 31, 2010 unaudited	_	December 31, 2009
CURRENT ASSETS  Cash and cash equivalents  Trade accounts receivable Other receivables Inventories Other current assets  Total current assets	\$ 	84,730 58,454 3,276 37,898 8,561 192,919	\$ 	83,448 52,103 2,371 32,600 9,423 179,945	\$ 	81,795 40,604 2,520 32,250 10,304 167,473
LONG-TERM INVESTMENTS PROPERTY AND EQUIPMENT, NET		30,132 350,141		30,233 353,968		29,361 371,400
INTANGIBLE ASSETS, NET GOODWILL		60,783 7,000		7,000		67,601 7,000
OTHER ASSETS, NET TOTAL ASSETS	<u></u> \$	7,257 648,232	\$ <u></u>	7,402 642,740	\$ <u></u>	650,837
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES						
CURRENT LIABILITIES Short term bank loan Trade accounts payable Deferred revenue Other current liabilities Total current liabilities	<b>\$</b> _	12,000 40,977 31,334 36,285 120,596	\$ _	12,000 48,741 6,156 30,488 97,385	<b>\$</b>	7,000 42,012 24,696 23,652 97,360
LONG-TERM DEBT		391,521		404,560		428,813
LONG-TERM CUSTOMERS' ADVANCES		7,940		8,102		8,262
OTHER LONG-TERM LIABILITIES	_	58,999	_	67,370	_	60,388
Total liabilities		579,056		577,417		594,823
SHAREHOLDERS' EQUITY	<u></u>	69,176	<u></u>	65,323	<u></u>	56,014
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$_	648,232	\$_	642,740	\$_	650,837

#### TOWER SEMICONDUCTOR LTD. AND SUBSIDIARIES RECONCILIATION OF REPORTED GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (dollars in thousands, except per share data)

		Three months ended June 30,				Three n	nonths	Three months ended June 30,			
		2010		2009	_	2010	_	2009	_	2010	2009
	_	non-	GAA	GAAP		Adjustments (see a, b, c, d belo			_	GAA	P
REVENUES	\$	125,668	\$	60,567	\$		\$		\$	125,668 \$	60,567
COST OF REVENUES		68,786		44,886	_	35,210	(a)	26,307	(a)	103,996	71,193
GROSS PROFIT (LOSS)		56,882		15,681		(35,210)		(26,307)		21,672	(10,626)
OPERATING COSTS AND EXPENSES											
Research and development Marketing, general and administrative		6,174 9,191		5,929 6,254		329 1,637		22 899		6,503 10,828	5,951 7,153
		15,365		12,183		1,966		921		17,331	13,104
OPERATING PROFIT (LOSS)		41,517		3,498	_	(37,176)	_	(27,228)		4,341	(23,730)
FINANCING EXPENSE, NET		(2,434)		(224)		(7,025)	(d)	(9,072)	(d)	(9,459)	(9,296)
OTHER INCOME, NET	_		_	459	_		_		_	<u> </u>	459
PROFIT (LOSS) BEFORE INCOME TAX		39,083		3,733		(44,201)		(36,300)		(5,118)	(32,567)
INCOME TAX BENEFIT (EXPENSE)		(3,534)		1,633						(3,534)	1,633
NET PROFIT (LOSS) FOR THE PERIOD	\$	35,549	\$	5,366	\$	(44,201)	\$	(36,300)	\$	(8,652) \$	(30,934)
BASIC PROFIT PER ORDINARY SHARE											
Profit per share	\$	0.15	\$	0.03							
Weighted average number of ordinary shares outstanding - in thousands	_	230,765		160,037							
NON-GAAP GROSS MARGINS	_	45%	_	26%							
NON-GAAP OPERATING MARGINS		33%	_	6%							
NON-GAAP NET MARGINS		28%		9%							

<sup>(</sup>a) Includes depreciation and amortization expenses in the amounts of \$35,011 and \$26,201 and stock based compensation expenses in the amounts of \$199 and \$106 for the three months ended June

<sup>30, 2010</sup> and 2009, respectively.

(b) Includes depreciation and amortization expenses in the amounts of \$148 and -\$103 and stock based compensation expenses in the amounts of \$181 and \$125 for the three months ended June 30,

 <sup>(</sup>a) Includes depreciation and amortization expenses in the amounts of \$148 and -\$103 and stock based compensation expenses in the amounts of \$151 and \$125 for the three months ended June 30, 2010 and 2009, respectively.
 (b) Includes depreciation and amortization expenses in the amounts of \$373 and \$244 and stock based compensation expenses in the amounts of \$1,264 and \$655 for the three months ended June 30, 2010 and 2009, respectively.
 (d) Non-GAAP finance expenses include only interest paid during the reported period.

#### TOWER SEMICONDUCTOR LTD. AND SUBSIDIARIES RECONCILIATION OF REPORTED GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (dollars in thousands, except per share data)

	=	June 30, 2010		March 31, 2010  GAAP		Three n June 30, 2010 Adjustments (	_	March 31, 2010	. <u>-</u>	Three month June 30, 2010	March 31, 2010	
DEVENUES					_				_			
REVENUES	\$	125,668	\$	113,796	\$		\$		\$	125,668 \$	113,796	
COST OF REVENUES		68,786		64,499	_	35,210	(a) _	32,975	(a)	103,996	97,474	
GROSS PROFIT (LOSS)		56,882		49,297		(35,210)		(32,975)		21,672	16,322	
OPERATING COSTS AND EXPENSES												
Research and development		6,174		5,524		329	(b)	330	(b)	6,503	5,854	
Marketing, general and administrative		9,191		8,597	_	1,637	(c) _	1,716	(c)	10,828	10,313	
	<u></u>	15,365		14,121		1,966	=	2,046	<u> </u>	17,331	16,167	
OPERATING PROFIT (LOSS)		41,517		35,176		(37,176)		(35,021)		4,341	155	
FINANCING EXPENSE, NET		(2,434)		(3,636)		(7,025)	( <b>d</b> )	(30,155)	( <b>d</b> )	(9,459)	(33,791)	
OTHER INCOME, NET				51	_		_		_		51	
PROFIT (LOSS) BEFORE INCOME TAX		39,083		31,591		(44,201)		(65,176)		(5,118)	(33,585)	
INCOME TAX EXPENSE		(3,534)		(2,659)						(3,534)	(2,659)	
NET PROFIT (LOSS) FOR THE PERIOD	\$	35,549	<u> </u>	28,932	\$	(44,201)	\$	(65,176)	\$	(8,652) \$	(36,244)	
BASIC PROFIT PER ORDINARY SHARE												
Profit per share	s	0.15	\$	0.14								
Weighted average number of ordinary shares outstanding - in thousands	_	230,765	_	206,931								
NON-GAAP GROSS MARGINS	_	45%		43%								
NON-GAAP OPERATING MARGINS	_	33%	_	31%								
NON-GAAP NET MARGINS		28%		25%								

<sup>(</sup>a) Includes depreciation and amortization expenses in the amounts of \$35,011 and \$32,764 and stock based compensation expenses in the amounts of \$199 and \$211 for the three months ended June

 <sup>(</sup>a) Includes depreciation and amortization expenses in the amounts of \$35,011 and \$32,764 and stock based compensation expenses in the amounts of \$199 and \$211 for the three months ended Jun 30, 2010 and March 31, 2010, respectively.
 (b) Includes depreciation and amortization expenses in the amounts of \$148 and \$145 and stock based compensation expenses in the amounts of \$181 and \$185 for the three months ended June 30, 2010 and March 31, 2010, respectively.
 (c) Includes depreciation and amortization expenses in the amounts of \$373 and \$335 and stock based compensation expenses in the amounts of \$1,264 and \$1,381 for the three months ended June 30, 2010 and March 31, 2010, respectively.
 (d) Non-GAAP finance expenses include only interest paid during the reported period.

# TOWER SEMICONDUCTOR LTD. AND SUBSIDIARIES RECONCILIATION OF REPORTED GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (dollars in thousands, except per share data)

		Six months ended June 30,			Six months ended June 30,					Six months ended June 30,		
		2010		2009	_	2010		2009	_	2010	2009	
		non-GA		AP		Adjustments (	Adjustments (see a, b, c, d below)		_	GAA	<u>P</u>	
REVENUES	\$	239,464	\$	118,626	\$		\$		\$	239,464 \$	118,626	
COST OF REVENUES		133,285	_	90,864	_	68,185	(a) _	55,469	(a) _	201,470	146,333	
GROSS PROFIT (LOSS)		106,179		27,762		(68,185)		(55,469)		37,994	(27,707)	
OPERATING COSTS AND EXPENSES												
Research and development		11,698		9,722		659	(b)	585	(b)	12,357	10,307	
Marketing, general and administrative		17,788	_	13,187	_	3,353	(c) _	701	(c)	21,141	13,888	
		29,486		22,909		4,012		1,286		33,498	24,195	
OPERATING PROFIT (LOSS)		76,693	_	4,853		(72,197)	_	(56,755)		4,496	(51,902)	
FINANCING EXPENSE, NET		(6,070)		(6,014)		(37,180)	( <b>d</b> )	(4,260)	(d)	(43,250)	(10,274)	
OTHER INCOME, NET		51	_	459	_		_		_	51	459	
PROFIT (LOSS) BEFORE INCOME TAX		70,674		(702)		(109,377)		(61,015)		(38,703)	(61,717)	
INCOME TAX BENEFIT (EXPENSE)		(6,193)		2,910						(6,193)	2,910	
NET PROFIT (LOSS) FOR THE PERIOD	\$	64,481	\$	2,208	\$	(109,377)	\$	(61,015)	\$	(44,896) \$	(58,807)	
BASIC PROFIT PER ORDINARY SHARE												
Profit per share	\$	0.29	\$_	0.01								
Weighted average number of ordinary shares outstanding - in thousands	_	218,914	_	160,031								
NON-GAAP GROSS MARGINS		44%	_	23%								
NON-GAAP OPERATING MARGINS		32%	_	4%								
NON-GAAP NET MARGINS		27%	_	2%								

<sup>(</sup>a) Includes depreciation and amortization expenses in the amounts of \$67,775 and \$55,210 and stock based compensation expenses in the amounts of \$410 and \$259 for the six months ended June

<sup>30, 2010</sup> and 2009, respectively.

(b) Includes depreciation and amortization expenses in the amounts of \$293 and \$300 and stock based compensation expenses in the amounts of \$366 and \$285 for the six months ended June 30,

 <sup>(</sup>b) Includes depreciation and amortization expenses in the amounts of \$293 and \$500 and \$500 and \$500 and \$285 for the six months ended June 30, 2010 and 2009, respectively.
 (c) Includes depreciation and amortization expenses in the amounts of \$708 and \$578 and stock based compensation expenses in the amounts of \$2,645 and \$123 for the six months ended June 30, 2010 and 2009, respectively.
 (d) Non-GAAP finance expenses include only interest paid during the reported period.